



Vincent J. Garozzo

Partner | Chair, Corporate Department

vgarozzo@ubglaw.com

St. Louis - 314.516.2624

Vince provides business-oriented solutions to clients across a broad range of corporate transactions, including mergers and acquisitions and corporate finance, handling the tax, accounting, and business law considerations that accompany complex corporate deals. He has represented clients in transactions throughout the United States and in several foreign countries.

As an M&A attorney, Vince guides clients through the legal, financial, and strategic complexities of buying, selling, and merging businesses. His practice includes structuring transactions, conducting due diligence, negotiating key agreements, and ensuring compliance with regulatory and tax requirements.

Vince also serves as general counsel and special transaction counsel for publicly traded and closely held business organizations.

Vince's multidisciplinary approach — looking at the financial and tax aspects in addition to legal and business matters — delivers exceptional value to his clients. He takes a pragmatic approach to problem-solving and devises creative solutions to get deals over the finish line.

Vince is extensively recognized for his legal work in mergers and acquisitions. Since 2018, he has been ranked by Chambers USA: America's Leading Lawyers for Business as one of Missouri's "Leaders in Their Field" in Corporate/M&A. Vince also has been consistently named to *The Best Lawyers in America*® and *Missouri Lawyers Media's* The Power List: Mergers & Acquisitions.

A leader in the firm, Vince serves as Chair of the Corporate Department and was previously a member of the firm's Governing Board.

Education

- University of Louisville (B.S.B.A., *with honors*, 1984)
 - Accounting
- Saint Louis University School of Law (J.D., *cum laude*, 1987)

Practices & Industries

- Financial Services
- Business Law
- Banking & Commercial Finance
- Private Equity
- Joint Ventures & Strategic Alliances
- Bankruptcy & Creditors' Rights
- Private Wealth Services
- Financial Services Industry
- Real Estate
- Real Estate Industry
- Tax-Free Exchanges, Tax Planning, & Economic Development Incentives
- Mergers & Acquisitions

- New York University School of Law (LL.M., 1988)
 - Taxation

Bar Admissions

- Missouri

Professional Affiliations

- American Bar Association
- The Missouri Bar
- Bar Association of Metropolitan St. Louis
- Association for Corporate Growth, St. Louis Chapter (*Past President*)
- Missouri Venture Forum (*Board Member*)
- Missouri Economic Development Financing Association (MEDFA) (*Board Member*)

Community Involvement

- St. Louis Italian Open (*Board Member*)

Firm Involvement

- Chair, Corporate Department

Awards & Honors

- Ranked as one of Missouri's "Leaders in Their Field" in Corporate/M&A by Chambers USA: America's Leading Lawyers for Business (2018-2026)
- Named to *The Best Lawyers in America*®, Business Organizations (2020-2026); Corporate Law (2017-2026); Mergers and Acquisitions Law (2020-2026)
- Named to The Legal 500 US Elite, Missouri, Corporate and M&A (2025)
- Named *Best Lawyers*® Business Organizations, Including LLCs and Partnerships, "Lawyer of the Year" in the St. Louis area (2023)
- The Power List: Mergers & Acquisitions, *Missouri Lawyers Media* (2023, 2025)
- Best M&A Providers, *St. Louis Small Business Monthly* (2016, 2018-2019, 2022)

Experience

Mergers & Acquisitions

- Represented an auto parts company in the acquisition of additional retail outlets from a parts retailer and repair shop.
- Represented a retailer in the disposition of several grocery and fuel locations to another company, as well as the subsequent purchase of several stores in another city from that same company.
- Represented the purchaser of a hotel property from the previous owners' bondholders, who had foreclosed on the properties.
- Represented the equity owners of a formal wear company in the sale of the company to

a private equity group.

- Represented a portfolio company of a private equity group in its sale to another private equity group, handling all aspects of the sale transaction, including the auction process.
- Represented a food manufacturing client in the sale of its wholesale operation to a strategic buyer of the business while retaining its distribution division.
- Represented a minority shareholder in a family-owned commercial printing business in the acquisition of the business from his family members.
- Represented a company in the residential building products market in its sale to a third-party financial buyer. Assisted the company through all aspects of the sale, including conducting the auction, maintaining the data room, counseling the sellers on post-closing liabilities, and closing the transaction.
- Represented a private equity group acquiring a building products company located in Texas. Assisted in securing senior credit facility and mezzanine financing for the acquisition.

Corporate Finance

- Represented a minority stockholder in a leveraged recapitalization.
- Helped an individual secure acquisition financing for purposes of acquiring a family-owned business.
- Represented a borrower renegotiating a large, syndicated credit facility with its lenders.
- Helped various retailers secure long-term financing through the issuance of private placement notes.

Incentives

- Secured state, county, and local incentives incident to the development and construction of a new distribution facility.
- Represented a developer in connection with renovating an existing real estate project and developing a community improvement district to assist in defraying public improvement and other costs.

Publications & Presentations

PUBLICATIONS

- "Your Small Law Department's Roadmap," Association of Corporate Counsel (December 2012)
- "Is Your Business Ready for Enforcement of the 'Red Flags' Rule?," Client Alert (June 2009)

PRESENTATIONS

- "What Every Strategic Acquirer Should Know About Reps and Warranties Insurance," Moderator, St. Louis Smart Business Dealmakers Conference (May 2021)
- "Buying Family-Owned Businesses: Developing a Niche Growth Strategy," Moderator, Smart Business Dealmakers Conference, St. Louis, MO (February 2020)

- "M&A Market Update: Sellers Hold the Keys," Association for Corporate Growth, St. Louis Chapter (January 2016)
- "Business Owners Breakfast Series," Panelist (August 2015)
- "Roadmap of an M&A Transaction," Association of Corporate Counsel Small Law Department Committee (December 2013)
- "Creating Value in Middle Market Companies through Acquisitions and Divestitures," International Business Brokers Association (June 2012)
- "Creating Value in Middle Market Companies," UHY Merger & Acquisition Forum (July 2011)
- "Economic Development Financing 101," Missouri Economic Development Financing Association (October 2010)
- "Merger & Acquisition Forum" (October 2010)
- "Current Trends in Corporate Finance" (March 2010)

News & Media

July 21, 2026

UB Greensfelder Attorneys and Firm Earn Recognition in Legal 500 2026 U.S. City Elite Rankings

June 4, 2026

UB Greensfelder Earns Top Rankings in Chambers USA 2026 Edition

August 21, 2025

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2026 List

June 5, 2025

UB Greensfelder Expands Chambers USA Rankings with 13 Practices and 24 Attorneys Recognized in the 2025 Edition

April 11, 2025

UB Greensfelder Partner Vincent J. Garozzo Named to Missouri Lawyers Media The POWER List: Mergers & Acquisitions 2025

August 15, 2024

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2025 List

June 6, 2024

Nine UB Greensfelder Practices and 22 Attorneys Recognized by Chambers USA 2024

August 17, 2023

Best Lawyers 2024 Edition Lists 66 Greensfelder Attorneys, Including Five "Lawyers Of The Year"

June 1, 2023

Greensfelder Practices and Attorneys Earn High Rankings in Chambers USA 2023 Guide

August 18, 2022

Best Lawyers 2023 Edition Lists Over 60 Greensfelder Attorneys, Including Five St. Louis 'Lawyers Of The Year'

June 1, 2022

Greensfelder Practices and Officers Earn Rankings In Chambers USA 2022 Edition

August 19, 2021

Best Lawyers 2022 Edition Lists 60 Greensfelder Attorneys, Including Three St. Louis 'Lawyers Of The Year'

May 20, 2021

Greensfelder Practices and Attorneys Earn High Rankings in Chambers USA 2021 Guide

In the News

- *Missouri Lawyers Weekly*, "The POWER List 2023: Vincent J. Garozzo" (April 12, 2023)
- *Smart Business Dealmakers*, The Middle-Market M&A Podcast: Interview with Vince Garozzo (May 22, 2020)
- *St. Louis Business Journal*, "St. Louis law mergers: 'The low-hanging fruit is gone'" (July 25, 2019)
- *St. Louis Business Journal*, "St. Louis companies are keeping more cash. Here's why." (July 21, 2017)
- *St. Louis Business Journal*, "Record M&A means serious business for dealmakers" (January 15, 2016)
- *Smart Business St. Louis*, "How to know you're ready for the market" (June 2008)