



Scott C. Johnston

Associate

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St. Louis - 314.335.6850

Scott assists businesses with a variety of corporate transactions, including those related to tax matters, mergers and acquisitions, contracts, and entity formation and dissolution. Scott brings professional experience in accounting and tax matters to his clients, as well as a strong understanding of business operations.

Scott previously worked as a tax accountant at a large public accounting firm, handling tax returns over four tax seasons. His experience at a CPA firm gives Scott not only practical understanding of clients' tax considerations but also a wider view on the operations of businesses in numerous industries.

During law school, Scott was a summer associate at UB Greensfelder and completed an externship with a military defense contractor, gaining experience in an in-house counsel department. He also served clients in Saint Louis University's Entrepreneurship and Community Development Clinic, providing transactional representation to entrepreneurs, nonprofits and businesses.

Education

- Saint Louis University School of Law (J.D., *magna cum laude*, 2018)
 - Order of the Woolsack
- University of Kansas (M.A., 2011)
 - Accounting
- University of Kansas (B.S., 2010)
 - Accounting

Bar Admissions

- Missouri

Professional Affiliations

- ACG St. Louis Emerging 20
- Leadership Belleville, Class of 2022-23

Practices & Industries

- Business Law
- Mergers & Acquisitions
- Tax
- Private Equity
- Private Wealth Services

Awards & Honors

- Named to *Best Lawyers: Ones to Watch® in America*, Corporate Law, Mergers and Acquisitions Law, Tax Law (2024-2026)
- Academic Excellence Awards in Legal Research & Writing I and II, Partnership Tax and Evidence
- St. Louis Small Business Monthly, "People to Know in Southwest Illinois," 2022

Experience

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Represented a family office and its dermatology clinic roll-up in various matters, including: (i) serving as lead counsel for acquisitions of dermatology practices in transactions ranging from \$300,000 to \$12 million; (ii) assisting in reorganizing its organizational structure; and (iii) acting as outside general counsel to address employment, securities, commercial contracts, and other miscellaneous matters.

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Represented a global systems integration company in its U.S. acquisitions of security systems integrators in transactions ranging from \$7 million to \$29 million, many of which contained earn-out provisions.

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Represented an independent sponsor firm in acquisitions of a scrap metal recycling business for approximately \$25 million, a net manufacturer for approximately \$8 million, and a low-speed electric vehicle manufacturer for approximately \$15 million with rollover equity, and in each case the investment and financing documentation related thereto.

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Led due diligence review and disclosure schedule preparation for a team representing a regional grocery store in the sale of its pharmacy assets and license of its pharmacy space to a national pharmacy chain for approximately \$90 million.

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Represented an industrial and commercial fire protection contractor through an auction process and sale to an international security solutions provider for \$82 million.

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Acted as lead counsel for an individual purchasing an audiology practice for \$100,000.

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Represented a private equity buyer in its acquisition of a restaurant for \$2.5 million.

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Assisted with preparing a Hart-Scott-Rodino (HSR) Act antitrust filing as part of the sale of a manufacturing company to a private equity investor, assisting with the collection and analysis of the client's communications, notes, and other documentation to comply with

disclosure requirements.

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Represented a start-up medical device company in multiple capital raises with existing investors and served as outside general counsel.

News & Media

August 21, 2025

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2026 List

August 15, 2024

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2025 List

August 17, 2023

Best Lawyers 2024 Edition Lists 66 Greensfelder Attorneys, Including Five “Lawyers Of The Year”

September 1, 2022

Scott Johnston Joins Leadership Belleville Program