



Lori Pittman Haas

Partner | Group Leader, Real Estate

lhaas@ubqlaw.com

Cleveland - 216.583.7432

Lori represents commercial real estate clients in the acquisition, disposition, leasing, and development of commercial properties. Her clients range from national retailers whose businesses involve the use of hazardous materials to commercial real estate clients with various business interests, such as grocery stores, hardware stores, restaurants, hotels, oil change facilities, manufacturing, warehouses, trucking terminals, and the ownership and management of office buildings and mixed-use projects. Lori also has a robust leasing practice (representing landlords and tenants) for retail, office, warehouse, and manufacturing facilities with a mix of space leases and ground leases.

With a background working on the business side of real estate, Lori has a unique understanding of the goals and challenges her clients face. She effectively blends her legal skills and business acumen to achieve her clients' objectives. Before attending law school, Lori was the real estate manager for a convenience store chain with approximately 1,000 stores located throughout seven Midwestern states, managing the company's real estate portfolio and working on new store development.

Lori is a creative problem solver and has been involved in several complicated real estate transactions. For instance, she:

- Facilitated several air split parcels to allow the sale of a theatre separate from the sale of an adjacent office building
- Helped create commercial condominiums to enable several mixed-use projects to obtain New Markets Tax Credit financing
- Handled a land swap transaction to facilitate a residential housing development
- Advised on the acquisition of a significant piece of real estate, which became complicated when it was discovered that sellers had been charged with various federal crimes and working with the U.S. Department of Justice was the only way to close on acquisition
- Assisted with the purchase of real estate out of foreclosure after the seller fled the United States to his home country in Africa and refused to return to the U.S.
- Handled various lease disputes, including a sub-sublease with an unresponsive master landlord and a sub-tenant whose office space flooded every time it rained.

Practices & Industries

- Mergers & Acquisitions
- Leasing & Hospitality
- Banking & Commercial Finance
- Bankruptcy & Creditors' Rights
- Tax-Free Exchanges, Tax Planning, & Economic Development Incentives
- Business Law
- Real Estate
- Retail, Restaurant & Hospitality
- Energy
- Energy Industry
- Real Estate Industry
- Real Estate Litigation
- Mobility, Consumers & Products

As Group Leader of UB Greensfelder's Real Estate Practice, Lori enjoys helping junior associates succeed by providing training and mentorship. Outside the firm, Lori has participated for several years in the Cleveland Metropolitan Bar Association's Real Estate Law Institute, serving on the "Current Developments" panel. Lori has received numerous accolades throughout her career. She is consistently recognized by *Chambers USA* and is included in both the Ohio Super Lawyers and *The Best Lawyers in America*® lists. One of her clients told *Chambers USA* that "Lori Pittman Haas has very strong levels of sophistication, client service and commercial awareness. Lori is outstanding and she is critical to our business."

Education

- Youngstown State University (B.S.B.A., 1997)
- The University of Akron School of Law (J.D., 2004)

Bar Admissions

- Ohio

Professional Affiliations

- Commercial Real Estate Women (CREW), Cleveland Chapter (*Member and Past President 2009*)
- American Bar Association (*Member, Real Property, Probate and Trust Law Section*)
- Ohio State Bar Association
- Cleveland Metropolitan Bar Association (*Member, Real Estate Section; Member, Planning Committee for Real Estate Law Institute 2008-Present; Co-Chair, Planning Committee for Real Estate Law Institute 2011-2012*)

Firm Involvement

- Group Leader, Real Estate

Awards & Honors

- Ranked as one of Ohio's "Leaders in Their Field" in Real Estate by *Chambers USA: America's Leading Lawyers for Business* (2019-2026)
- Named to *The Best Lawyers in America*, Real Estate Law (2012-2026)
- Named to the Ohio Super Lawyers list (2014-2026)
- Inducted into The Community Commitment Honor Society, Legal Aid Society of Cleveland (2024)
- Named to Cleveland's Top 25 Women Lawyers (2021) and Ohio's Top 50 Women Lawyers (2021) by Super Lawyers
- "Notable Women in Law," *Crain's Cleveland Business* (2024)
- Named the Bob Rosewater Memorial Award honoree by the Cleveland Metropolitan Bar Association (2023)
- Named to the Commercial Real Estate Hall of Fame by Midwest Real Estate News (2019)
- Named to the Ohio Super Lawyers Rising Stars list (2013)
- YWCA Woman of Professional Excellence Award (2013)

- Commercial Real Estate Women (CREW) Cleveland Member of the Year (Recipient, 2008)

Experience

- Represents major convenience store retailer with several thousand stores throughout the U.S. in acquisition, disposition, leasing, liquor licensing, and landlord-tenant related matters.
- Represented buyer of two historic buildings in downtown Cleveland in the creation of commercial condominium units to facilitate New Markets Tax Credit financing.
- Represents commercial real estate developers in land acquisition and pre-leasing to secure financing for retail and mixed-use developments.
- Extensive experience in representing tenants and landlords in the lease (and sublease) of retail, office, and warehouse spaces.
- Assisted property owner of several grocery stores in sale-leaseback transaction with REIT.
- Represented buyer of several nursing homes in Florida and Illinois.
- Assists clients with liquor-related matters, including obtaining new permits, transfer of existing permits, or obtaining permits for economic development purposes (TRES).
- Represented major lifestyle center developer in retail tenant workout issues.
- Key due diligence role in NYSE-listed REIT's \$350 million acquisition of 36 department stores in Arizona, California, Nevada, and Texas.
- Real estate counsel to regional automotive service company, as debtor-in-possession, in the \$14 million sale of 80 stores under Section 363 of the United States Bankruptcy Code.

News & Media

June 4, 2026

UB Greensfelder Earns Top Rankings in Chambers USA 2026 Edition

August 21, 2025

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2026 List

June 5, 2025

UB Greensfelder Expands Chambers USA Rankings with 13 Practices and 24 Attorneys Recognized in the 2025 Edition

December 17, 2024

Ohio Super Lawyers Recognizes 57 UB Greensfelder Attorneys in 2025

August 15, 2024

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2025 List

June 6, 2024

Nine UB Greensfelder Practices and 22 Attorneys Recognized by Chambers USA

2024

February 26, 2024

Crain's Cleveland Business Recognizes Three UB Greensfelder Attorneys Among 2024 Notable Women in Law

Crain's Cleveland

December 29, 2023

Ohio Super Lawyers Recognizes 50 Ulmer Attorneys in 2024 Lists

November 15, 2023

CMBA Honors Ulmer Partner Lori Pittman Haas with 2023 Bob Rosewater Memorial Award

August 17, 2023

Ulmer Attorneys Recognized in The Best Lawyers in America® 2024 Report

June 7, 2023

Chambers USA 2023 Report Gives Ulmer Top Marks

January 6, 2023

Ohio Super Lawyers Recognizes 69 Ulmer Attorneys in 2023 Lists

August 18, 2022

Ulmer Attorneys Recognized in The Best Lawyers in America® 2023 Report

June 2, 2022

Ulmer Earns Top Marks in Chambers USA 2022 Report

January 4, 2022

Ohio Super Lawyers Recognizes Ulmer Attorneys in 2022 Lists

May 20, 2021

Ulmer & Berne Honored in Chambers USA 2021 Edition