Kelsey K. McGonigle

Partner

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St. Louis - 314.345.4786

Kelsey advises clients in mergers and acquisitions, primarily in the middle-market space. She is often engaged to assist on both buy-side and sell-side matters in the manufacturing, distribution, technology, and health care industries, among others. In addition, she advises clients on a wide range of business matters, including commercial finance, commercial contract review, entity formation, succession planning, and general outside counsel advice.

Taking a business-centered approach and appreciating the importance of understanding her client's overall business goals, Kelsey provides practical legal solutions to help clients achieve their desired results.

Education

- William & Mary Law School (J.D., *summa cum laude*, 2013)
  - Order of the Coif
  - William and Mary Law Review
- University of Tulsa (B.A., *magna cum laude*, 2009)

Bar Admissions

- Missouri
- Illinois

Professional Affiliations

- ACG St. Louis (Board of Directors and Secretary)
- American Bar Association
- Bar Association of Metropolitan St. Louis

Awards & Honors

- Named to The Legal 500 US Elite, Missouri, Corporate and M&A (2026)
- Named to the Missouri & Kansas Super Lawyers Rising Stars list, Mergers &

Practices & Industries

- Mergers & Acquisitions
- Business Law
- Banking & Commercial Finance
- Capital Markets & Securities Transactions
- Joint Ventures & Strategic Alliances
- Private Equity
- Business Succession Planning
- Commercial Contracts

Acquisitions (2017-2021)

- Named to *Best Lawyers: Ones to Watch® in America* (2022-2025)

Experience

Mergers and Acquisitions:

- Ongoing representation of a private equity group on platform acquisitions and bolt-on transactions in an average of two to four transactions per year with deals ranging from $10-60 million, advising on all aspects of the transaction, including tax structuring, rollover equity components, seller financing, and structuring earnouts.
- Represented a family office portfolio company on three simultaneous bolt-on acquisitions structured as asset sales in the valve manufacturing industry, with deals ranging in size from $5-10 million.
- Represented a startup software solutions company in the sale of its configure, price, and quote (CPQ) software business to Oracle for $40 million, including a pre-closing spin-off of a segment of the business and post-closing employment agreements and earnout consideration.
- Represented a multi-generational family business in an equity sale of its refrigerated gel pack manufacturing business to a private equity group for $45 million and continue to represent the company post-closing in general corporate matters.
- Prepared a Hart-Scott-Rodino (HSR) Act antitrust filing as part of the sale of a manufacturing company to a private equity investor, managing the collection and analysis of the client’s communications, notes, and other documentation to comply with disclosure requirements.
- Worked as part of a team that implemented a rapid growth strategy for a leading market flowshare measurement company through the procurement of private equity investment and mezzanine debt, followed by multiple strategic acquisitions.
- Acted as local counsel to a Swedish company as part of an acquisition of a U.S. division of another international company.

Outside General Counsel:

- Served as outside general counsel for a utility company with operations in five states and conducted a commercial contract review for the company and its subsidiaries.
- Prepared form contracts and conducted commercial contract review for a manufacturer of flavor extracts.