



Joel Birch

Associate

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St. Louis - 314.516.2674

Joel advises clients on mergers, acquisitions, dispositions, carve-outs, reorganizations, and other corporate matters, including corporate governance and private equity law matters. In recognition of his work, he was named to the Missouri and Kansas Super Lawyers Rising Stars list (Business/Corporate).

Additionally, Joel provides legal services to pro bono clients, including artists, cultural workers, collectives, small creative business, and non-profit organizations with arts-related legal matters.

Joel serves on UB Greensfelder's Recruiting Committee and is actively involved in the firm's associate recruitment and summer associate programs.

Education

- Lawrence University (B.A., 2015)
- Saint Louis University School of Law (J.D., 2018)
 - Saint Louis University Law Journal, Notes and Comments Editor

Bar Admissions

- Missouri
- Illinois

Professional Affiliations

- Association for Corporate Growth (ACG) St. Louis Emerging 20 (2024)

Community Involvement

- Volunteer Lawyers and Accountants for the Arts

Awards & Honors

- Named to the Missouri and Kansas Super Lawyers Rising Stars list, Business/Corporate (2024; 2025)

Practices & Industries

- Business Law
- Banking & Commercial Finance
- Private Equity
- Joint Ventures & Strategic Alliances
- Mergers & Acquisitions

- Academic Excellence Award in Negotiations, Saint Louis University School of Law

Representative Experience

- Ongoing representation of a private equity group on acquisitions and dispositions in an average of three transactions per year with deals ranging from \$5 million - \$15 million.
- Represented a medical instruments manufacturer in an equity sale of the business to a large publicly traded corporation for more than \$100 million.
- Represented a strategic buyer in its acquisition of a heavy industrial equipment rental company for more than \$150 million.
- Represented an IT service provider, which was partially owned by an ESOP, in an equity sale of the business.
- Represented a family office portfolio company in the acquisition of a liquid blending company.
- Represented an IT solutions company to raise more than \$25 million equity investment from a private equity investor.
- Represented a technology consulting company in an equity sale of the business to a large publicly traded corporation for more than \$200 million.
- Served as outside general counsel for a commercial plastic piping company, including attending annual shareholders' meetings.
- Represented an alcohol manufacturer in private placement transactions to raise equity investment.
- Represented an information technology consulting and staffing services company in an equity sale of the business to an ESOP.
- Represented a strategic buyer in an acquisition of a plastic manufacturing company.
- Represented an electroformed micro component manufacturer in the sale of the business for more than \$10 million.