



Jay A. Nathanson

Of Counsel

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Tax laws are constantly changing, and Jay Nathanson's extensive experience in tax advice and controversy matters equips him to counsel clients on those complexities, along with other corporate issues.

Jay handles matters related to corporate tax planning, mergers and acquisitions, corporate law and tax controversy work. As a member of the firm's business services group, he frequently assists with large mergers and acquisitions by specifically handling the tax aspects of the transaction. In his tax controversy work, he represents clients in audits or appeals related to audit disputes.

His depth of knowledge in tax issues originated early in his career, working briefly for the IRS and for several years as a trial attorney for the Tax Division of the U.S. Department of Justice. With his experience in the government sector, Jay has a valuable understanding of how to handle IRS-related matters.

For 25 years, he has been an adjunct faculty member in the LL.M. taxation program at Washington University School of Law in St. Louis. He teaches a course on the differences in tax considerations between business entity types. In addition, he has frequently written and lectured on corporate and taxation topics for organizations including the Missouri Bar Association, the National Business Institute and the Bar Association of Metropolitan St. Louis.

Education

- University of Miami (J.D., *cum laude*, 1978)
 - University of Miami Law Review
- University of Michigan (B.A., *with high distinction*, 1975)

Bar Admissions

- Missouri

Professional Affiliations

- American Bar Association, Section of Taxation

Practices & Industries

- Business Law
- Capital Markets & Securities Transactions
- Joint Ventures & Strategic Alliances
- Mergers & Acquisitions
- Tax
- Private Wealth Services
- Tax-Free Exchanges, Tax Planning, & Economic Development Incentives

- American College of Tax Counsel (*Fellow, 2013 to present*)
- The Missouri Bar Association (*Taxation Law Committee, Former Vice Chair*)

Community Involvement

- St. Louis County Economic Council (*Business Outreach Committee, 1999-2003*)
- Mid-America Tax Conference (*Board of Directors, Secretary, 1998-2003; Chairman, 2003*)
- Washington University School of Law, St. Louis, Missouri, LL.M. (*Taxation Program, Adjunct Faculty, 1990-present*)

Awards & Honors

- ICON Honors Award, Missouri Lawyers Media (2024)
- Named to *The Best Lawyers in America*®, Corporate Law (2023-2026); Tax Law (2023-2026)
- Named *Best Lawyers*® Tax Law "Lawyer of the Year" in the St. Louis area (2017)
- Tax Law Power List, Missouri Lawyers Media (2021-2022)
- *St. Louis Small Business Monthly*, Best in Business 2018, Best Attorneys
- Named to the Missouri & Kansas Super Lawyers list, Tax
- AV Preeminent®, Martindale-Hubbell® Peer Review Ratings™
- U.S. Department of Justice, Outstanding Trial Attorney (1981)

News & Media

August 21, 2025

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2026 List

August 22, 2024

The U.S. Supreme Court's Decision in Connelly Impacts Estate Tax Valuations of Closely Held Businesses

August 15, 2024

UB Greensfelder Attorneys Recognized in The Best Lawyers in America® 2025 List

June 13, 2024

UB Greensfelder Partner Jay Nathanson Named Honoree of 2024 ICON Awards

August 17, 2023

Best Lawyers 2024 Edition Lists 66 Greensfelder Attorneys, Including Five "Lawyers Of The Year"

August 25, 2022

The Tax Implications of the Inflation Reduction Act

August 18, 2022

Best Lawyers 2023 Edition Lists Over 60 Greensfelder Attorneys, Including Five St. Louis 'Lawyers Of The Year'

August 19, 2021

Best Lawyers 2022 Edition Lists 60 Greensfelder Attorneys, Including Three St. Louis 'Lawyers Of The Year'

June 21, 2021

The Administration's Income Tax Proposals for Fiscal Year 2022